

# PROGRAMS

## 9:30-11:30 Morning Session

### Welcome & General Comments

*Auditorium*

### Getting the Most Out of Forage

- Dr. Rob Kallenbach  
University of Missouri  
*Auditorium*

### “Forages” Key to Profitability

- Raymond Cooper  
Tennessee beef producer  
*Auditorium*

### Legal Liability and Farmers: Tips for Protecting Yourself

- Erin Herbold  
Center of Ag Law & Taxation  
Iowa State University  
*Auditorium*

## 11:30-1:30 Lunch and Exhibit Viewing

### Livestock and Laundry, Crops and Kids: A Women’s Role in Agriculture

- Jennifer Peters  
Bellevue, IA producer  
*Breakout Room*

## 1:30 – 2:10 Afternoon Session

### Training and Using Dogs to Handle Cattle

- Gary Goehring  
Keosauqua, IA producer  
*Exhibit Area—Demonstration*

## 2:15-3:00 – Breakout Session 1

*Attendees can choose one of the following:*

### Simple Practices for Better Hay

*John Deere Ottumwa Works Breakout*

- Jim Buchs  
John Deere and Company  
*Breakout Room*

### Reproductive Strategies That Work

*Pfizer Animal Health Breakout*

- Dr. Tom Geary  
USDA-ARS Miles City, MT  
*Breakout Room*

### Managing the Grazing Wedge

- Dr. Rob Kallenbach  
University of Missouri  
*Auditorium*

### Optimal Herd Health Programs

- Dr. Grant Dewell  
Iowa State University  
*Breakout Room*

### Extension’s Support for the Next Generation of Cattlemen

- David Baker  
Beginning Farmer Center
- Denise Schwab  
Iowa State University  
*Breakout Room*

## 3:05-3:45 – Breakout Session 2

*Attendees can choose one of the following:*

### Simple Practices for Better Hay

*John Deere Ottumwa Works Breakout*

- Jim Buchs  
John Deere and Company  
*Breakout Room*

### Reproductive Strategies That Work

*Pfizer Animal Health Breakout*

- Dr. Tom Geary  
USDA-ARS Miles City, MT  
*Breakout Room*

### Keys to a Profitable Grazing System

- Raymond Cooper  
Tennessee beef producer  
*Auditorium*

### Optimal Herd Health Program

- Dr. Grant Dewell  
Iowa State University  
*Breakout Room*

### Extension’s Support for the Next Generation of Cattlemen

- David Baker  
Beginning Farmer Center
- Denise Schwab  
Iowa State University  
*Breakout Room*

**Admission charge: \$10.00 per person**—includes lunch and a copy of the conference proceedings. No pre-registration is required.

Financial support for the 2010 Cornbelt Cow-Calf Conference was provided in part by:

**Iowa Beef Center  
John Deere Ottumwa Works  
Iowa State University Extension  
Pfizer Animal Health  
Iowa Forage and Grassland Council  
Southern Iowa Forages and Livestock Committee**

# SPEAKERS



### **Dr. Rob Kallenbach:**

Professor and Forage Ext. Specialist at the Univ. of Missouri. Teaching and research focuses on beef winter feeding systems, forage utilization, and grazing.



### **Raymond Cooper:**

TN cow-calf producer/backgrounder. Active in TN Grazing Coalition, TCA, NCBA, and Forage & Livestock Council. Received 2007 Governor’s Excellence in Ag & Forestry award.



### **Erin Herbold:**

Staff attorney at ISU Center for Ag. Law and Taxation. Develops and conducts educational programs in ag law and policy, IA Farm Income Tax Schools, and numerous other seminars.



### **Jennifer Peters:**

Active in purebred and commercial cow-calf operation and bred heifer program near Bellevue, IA. Volunteer for Overall Women in Ag Conference, 4-H youth programs, and church activities.



### **David Baker:**

Transition specialist for ISU Beginning Farmer Center. Specialties include business management, small farm business start-ups, and intergenerational asset transfers to future generations.



**Gary Goehring:** Van Buren Co., IA beef producer and long-time owner/manager of Keosauqua Sales Co. Interests include the training and development of livestock dogs for use in his stocker program.



**Jim Buchs:** John Deere Hay & Forage Specialist serving clients world-wide. Experience includes dairy farm mgt. and serving as a JDOW Field Test Tech testing prototype and experimental hay/forage machines.



**Dr. Tom Geary:** Research scientist with USDA-ARS Fort Keogh in Miles City, MT. Research focuses on reproductive efficiency in beef cattle by evaluating strategies to improve pregnancy success.



**Dr. Grant Dewell:** ISU Beef Cattle Extension Veterinarian. Interests include beef cattle health mgt. programs, pre-harvest food safety, and economic considerations for beef operations.



**Denise Schwab:** ISU Extension Beef Program Specialist. Provides beef programming and assistance to beef producers in NE Iowa. Emphasis on records, nutrition, and management. Recent projects involve working with young cattlemen groups.

### WHAT IS THE CORNBELT COW-CALF CONFERENCE?

This is a concentrated one-day conference which focuses on management and production practices that apply to the cow-calf industry. The conference provides an opportunity for researchers and practical cattle producers to come together with over 70 industry representatives to explore current topics and issues.

### WHY HAVE THE CONFERENCE?

Interest in the beef industry is on the upswing. The southern Iowa and northern Missouri area has the resources and the opportunity to again take a prominent place in the beef industry. The Cornbelt Cow-Calf Conference enables researchers, producers and ag-related services to come together to learn and share ideas that will assist in making the cow-calf business profitable and competitive on a long-term basis. The event is open to all persons interested in beef production without regard to race, color, sex or national origin.

### CONFERENCE INFORMATION

For conference information, contact one of the following representatives:

**General Information:** Jefferson Co. Ext., 641-472-4166

**Exhibit Information:** Tony Latcham, 641-672-9863

**Program Information:** Byron Leu, 641-472-4166

**Hotel/Motel Accommodations:** Ottumwa Area Chamber of Commerce, 641-682-3465

### STEERING COMMITTEE

Miles Boatman	Shane Irving	Allan Seim
Kurt Dallmeyer	Pat Larkin	Joe Sellers
Bruce DeBruin	Byron Leu	Ron Stover
Randy Eddy	Brian Long	Bill Swanson
Dr. Matt Garver	Rod Lynch	Dale Watson
Dr. Rob Gassman	John Schmaltz	Bob Wells
Kendall Graber	Jared Schultz	Sparky Wellman

### CONFERENCE COMMITTEE

Cheryl Adam	Tom Larkin	Allan Seim
Steve Banyas	Tony Latcham	Joe Sellers
Mike Buchanan	Byron Leu	Neric Smith
Brian Dunn	Darrell Limkeman	Don Swanson
Jon Elbaum	Perry Middlesworth	Dale Uehling
Greg Greiner	Greg Milani	Jon Walraven
Kevin Heffron	Holly Padgett	Bob Wells

**Cornbelt Cow-Calf Conference**  
 Ottumwa Area Chamber of Commerce  
 P.O. Box 308, Ottumwa, Iowa 52501



## THIRTY-NINTH ANNUAL

# Cornbelt



# Cow-Calf Conference

**Saturday, February 27, 2010**  
**8:00 a.m. – 4:00 p.m.**  
**Bridge View Center**  
**102 Church Street**  
**Ottumwa, Iowa**

*Directions: Exit onto Church Street from Highway 34/63. The Bridge View Center is located one block north toward the downtown area.*